

August 2022



## Today's announcement

# Agfa-Gevaert Group and AURELIUS Group sign share purchase agreement for sale of Agfa's Offset Solutions division

- Under the terms of the agreement, AURELIUS Group would acquire the Offset Solutions division at an enterprise value of 92 million Euro, subject to customary working capital and net financial debt adjustments as well as minority share and net pension debt deductions.
- The proposed transaction is subject to customary employees' information and consultation processes, regulatory approvals and closing conditions. Both parties aim to complete the transaction in the course of the first quarter of 2023.

## A major step in Agfa's ongoing transformation process

### The Agfa of the future will be:

A cohesive B2B player in growing segments converging around R&D and innovation

- A lighter & more agile organisation built around 3 growth engines:
  - DPC's Digital Printing Solutions
  - DPC's Environmental & Energy Solutions
  - HealthCare IT
- Radiology Solutions & DPC's Specialty Films & Foils continue to be mature cash generating businesses

### The best solution for the Offset Solutions division

Offering the Offset Solutions division the best chance to unlock value and to have continued success:

- Fully focused on its core business
- Exploring and funding growth options in e.g. software and packaging
- Independently choosing the best development path for the business
- Benefiting from a strong and experienced management team

## Our strategic and transformation vision



To be a leading provider of innovative imaging solutions and materials technologies for a sustainable, digital future



Invest organically and inorganically in growth areas



Navigate market maturity in our traditional businesses



Embrace transparent, agile operating model

# Agfa post Offset: accelerating transformation of our portfolio and of our operating model



#### **GROWTH AREAS**



**HCIT** 

**HealthCare IT:** be the preferred partner for healthcare providers in their imaging IT needs

Sales FY'21: 219 mio Euro



**DPC** 

**Digital Printing Solutions:** lead the transition to digital printing with full solution offerings in Sign & Display and strongly growing Industrial Markets

Sales FY'21: 128 mio Euro

**Environmental and energy solutions:** enable the digital economy and energy transition with best-in-class specialty products

Sales FY'21: 59 mio Euro



#### **CASH GENERATION**



Radiology Solutions Radiology Solutions: manage for a sustained, profitable presence in film; continue to seek scale and differentiation in digital

Sales FY'21: 464 mio Euro



DPC

**Specialty films & foils:** be a leading, cost-effective film manufacturer, for own film and for 3rd parties

Sales FY'21: 143 mio Euro



#### **OPERATING MODEL**

**Simplicity:** adopt standardized, flexible solutions, focusing on our clients' needs

**Agility:** support growth and mature businesses, smaller ventures as well as larger divisions

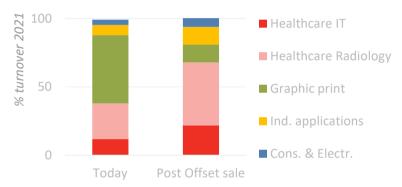
**Efficiency:** reduce our spend base in both business and functional services, and release resources to finance growth areas

**Technological advantage:** built on a scalable, future-ready IT platform, leveraging data, automation and AI solutions to improve cost position and product performance

## Agfa post Offset: more exposure to high growth, higher-margin, innovation-driven markets

Client industries & applications:

#### ~2/3 of turnover in the Healthcare market

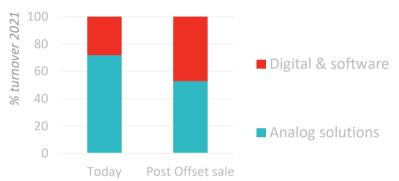


Innovation intensity of Agfa's offer<sup>1</sup>
R&D spend representing >7% of group sales



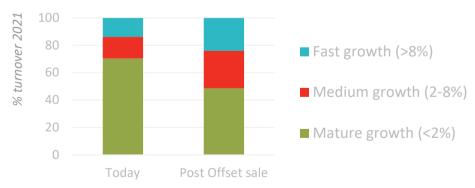
Nature of products and services

~50% of business in Digital markets & applications



Underlying market growth

~2x exposure to fast growing markets



### In summary

- The announced portfolio move is a major step in Agfa's ongoing transformation
- It improves the group's exposure to high growth, higher-margin, innovation-driven markets
- It offers the Offset Solutions division the best chance to unlock value and to have continued success

