#### Q2 and Half Year Results 2008

30 July 2008 Analyst & Investor Conference Call



#### Profit & Loss: Key Figures (in million Euro)

	Q2 '07	Q2 '08	% change (excl. curr.)	H1 '07	H1 '08	% change (excl. curr.)
Sales	845	777	-8.1% (-2.6%)	1,631	1,530	-6.2% (-1.2%)
Gross profit	304	252	-17.1%	606	510	-15.8%
as a % of sales	36.0%	32.4%		37.2%	33.3%	
R&D	-47	-47	0.0%	-94	-95	1.1%
SG&A*	-196	-171	-12.8%	-388	-337	-13.1%
as a % of sales	23.2%	22.0%		23.8%	22.0%	
Other operating items*	-7	4		-12	1	
Recurring EBITDA*	89	67	-24.7%	183	138	-24.6%
as a % of sales	10.5%	8.6%		11.2%	9.0%	
Recurring EBIT*	55	38	-30.9%	113	79	-30.1%
as a % of sales	6.5%	4.9%		6.9%	5.2%	

<sup>\*</sup> Before restructuring charges and non-recurring items.

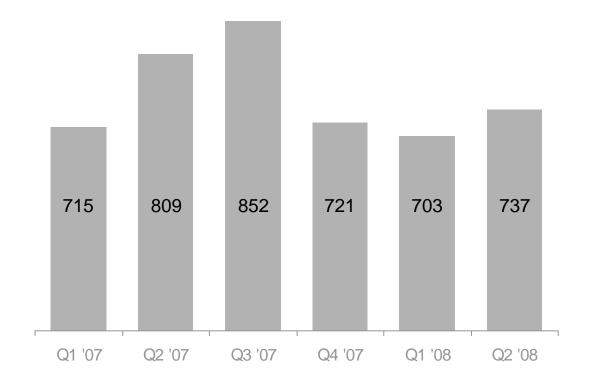
Sales decline in Q2 due to strong Euro (47 million Euro) and economic slowdown in US and UK

Gross profit impacted by 18 million Euro higher raw material costs in Q2

Continued strong SG&A reduction in all business groups



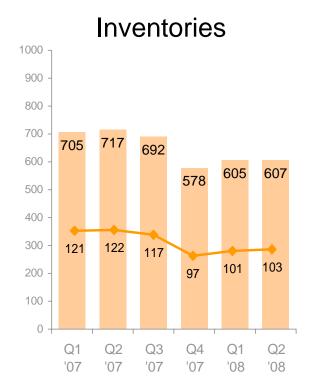
#### Net Financial Debt (in million Euro)

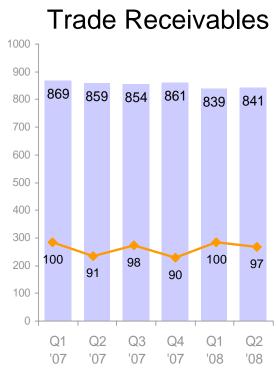


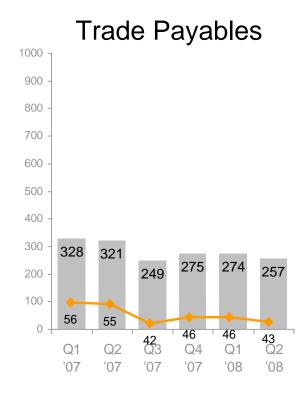
Target to decrease net financial debt by end of year to level below 650 million Euro



### Working Capital: Key Figures (in million Euro/days)







### Main Drivers behind Key Figures

- Sales at 777 million Euro decrease of 2.6% (in local currency) due to strong Euro and economic slowdown in US and UK
- Margins impacted by 18 million Euro higher raw material costs (mainly silver)
- Decrease of SG&A costs with 25 million Euro (of which 6 million currency impact) due to continued efforts to improve efficiency
- Recurring EBIT at 38 million Euro Net result at 3 million Euro
- Net financial debt at 737 million Euro versus 809 million Euro in the second quarter of 2007



## Profit & Loss: Key Figures (in million Euro)

	Q2 '07	Q2 '08	% change	H1 '07	H1 '08	% change
Recurring EBIT*	55	38	-30.9%	113	79	-30.1%
Restructuring and non-recurring	-13	-11		-21	-16	
Operating result	42	27	-35.7%	92	63	-31.5%
Non-operating result	-19	-21		-19	-42	
Profit before taxes	23	6	-73.9%	73	21	-71.2%
Taxes and minority interest	19	-3		11	-8	
Net result	42	3	-92.9%	83	13	-84.3%

<sup>\*</sup> Before restructuring charges and non-recurring items.



# Agfa Graphics



## Graphics: Key Figures (in million Euro)

	Q2 '07	Q2 '08	% change (excl. curr.)	H1 '07	H1 '08	% change (excl. curr.)
Sales	411	385	-6.3% (-0.5%)	801	763	-4.7% (0.5%)
Gross profit	126	117	-7.1%	259	240	-7.3%
as a % of sales	30.7%	30.4%		32.3%	31.5%	
R&D	-20	-17	-15.0%	-40	-35	-12.5%
SG&A*	-92	-87	-5.4%	-180	-167	-7.2%
as a % of sales	22.4%	22.6%		22.5%	21.9%	
Other operating items*	1	1		-6	-7	
Recurring EBITDA*	29.7	25.7	-13.5%	64.7	56.9	-12.1%
as a % of sales	7.2%	6.7%		8.1%	7.5%	
Recurring EBIT*	14.7	13.7	-6.8%	32.7	30.9	-5.5%
as a % of sales	3.6%	3.6%		4.1%	4.1%	

<sup>\*</sup> Before restructuring charges and non-recurring items.

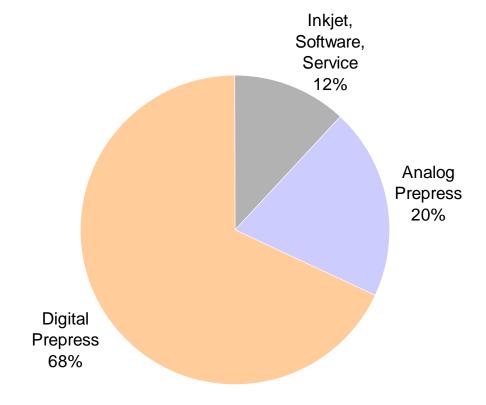


8 million Euro impact of raw material costs offset by continued focus on cost savings



## Graphics: YTD Sales per Business Segment

YTD 2008 100% = 763 million Euro





## Graphics: Main Drivers behind Key Figures

- Stable sales in local currency despite economic slowdown in US and UK and related pricing pressure
  - Continued growth in digital plates more than offset decline of analog business
  - Successful introduction of finalized first generation inkjet at drupa
  - No effect yet from aluminium and energy clauses, which will be gradually added to plate contracts
- Gross profit impacted by 8 million Euro higher raw material costs
- Lower SG&A costs despite additional marketing expenses for drupa
- Prepress EBIT margin approximately 6% of sales, impacted by drupa (~3 million Euro) and write-down of receivables (~1 million Euro)
- Decrease of inkjet losses in line with plan



## Agfa HealthCare



#### HealthCare: Key Figures (in million Euro)

	Q2 '07	Q2 '08	% change (excl. curr.)	H1 '07	H1 '08	% change (excl. curr.)
Sales	365	313	-14.3% (-8.4%)	699	607	-13.2% (-8.0%)
Gross profit	161	121	-24.8%	311	240	-22.8%
as a % of sales	44.1%	38.7%		44.5%	39.5%	
R&D	-26	-27	3.9%	-52	-55	5.8%
SG&A*	-96	-78	-18.8%	-192	-155	-19.3%
as a % of sales	26.3%	24.9%		27.5%	25.5%	
Other operating items*	-6	4		-7	7	
Recurring EBITDA*	50.3	34.5	-31.4%	95.3	66.7	-30.0%
as a % of sales	13.8%	11.0%		13.6%	11.0%	
Recurring EBIT*	33.3	19.5	-41.4%	60.3	36.7	-39.1%
as a % of sales	9.1%	6.2%		8.6%	6.1%	

<sup>\*</sup> Before restructuring charges and non-recurring items.

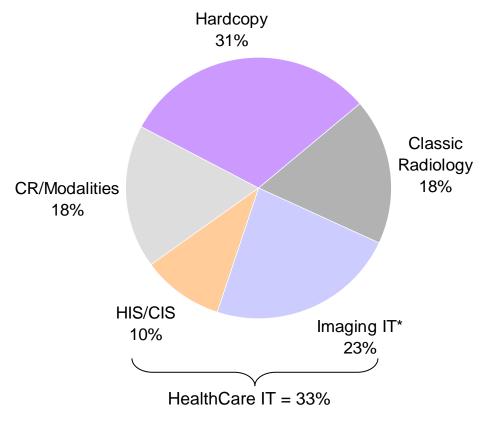
Sales decline mainly driven by impact of strong Euro on competitive position and market decline in US and UK

Significant SG&A reduction not able to compensate sales decline and mix effects



## HealthCare: YTD Sales per Business Segment





<sup>\*</sup> Includes Radiology and Cardiology IT



### HealthCare: Main Drivers behind Key Figures

- Weakness in US and UK markets
- Sales decrease in local currency mainly driven by impact of strong Euro on competitive position, especially in US and UK
  - Market driven decline of classical film
  - Good performance of CR/Modalities
  - Recovery of PACS sales compared to Q1 but impact of NHS contract in Q2'07
  - HIS/CIS -> focus on France
- Good momentum in emerging countries
- Continued significant reduction of SG&A costs (-18.8%)
- EBIT affected by silver costs (7 million Euro), sales decline and unfavorable mix effects



## Agfa Materials



#### Materials: Pro Forma Sales

(in million Euro)	Q2 '07	Q2 '08	H1 '07	H1 '08
Internal sales*	125	117	238	220
Specialty Products	69	79	131	160
TOTAL	194	196	369	380

<sup>\*</sup> Sales to Agfa Graphics and Agfa HealthCare



## Specialty Products: Key Figures (in million Euro)

	Q2 '07	Q2 '08	% change (excl. curr.)	H1 '07	H1 '08	% change (excl. curr.)
Sales	69	79	14.5% (16.3%)	131	160	22.1% (23.9%)
Gross profit	17	13	-23.5%	37	29	-21.6%
as a % of sales	24.6%	16.5%		28.2%	18.1%	
R&D	-1	-3	200.0%	-2	-5	150.0%
SG&A*	-8	-7	-12.5%	-15	-14	-6.7%
as a % of sales	11.6%	8.9%		11.5%	8.8%	
Other operating items*	1	2		0	2	
Recurring EBITDA*	11.3	6.8	-39.8%	23.7	14.7	-38.0%
as a % of sales	16.4%	8.6%		18.1%	9.2%	
Recurring EBIT*	9.3	4.8	-48.4%	20.7	11.7	-43.5%
as a % of sales	13.5%	6.1%		15.8%	7.3%	

<sup>\*</sup> Before restructuring charges and non-recurring items.

Sales increase driven by large contracts and by silver clauses

Profitability negatively impacted by mix effects, silver price and increased development for new products



#### Specialty Products: Main Drivers behind Key Figures

- Sales increase of 16.3% in local currency
  - Mainly driven by large volume contracts in Film Manufacturing Services, including silver clauses
  - Market-driven declining trend in some traditional products, such as cine film
- Impact of raw materials (3 million Euro)
- Additional R&D expenses for new products such as membranes and synthetic paper
- Profitability negatively impacted by mix effect, silver price, R&D for new products and stock depreciation (2 million Euro)



#### Outlook

- Graphics
  - Stable sales in prepress in 2008
  - Inkjet planned to reach break-even in the course of 2009
- HealthCare
  - Stronger IT revenues expected in second half 2008
  - Digital technology will not offset decline in traditional film and print business
- Specialty Products
  - Strengthening its position as leading supplier in traditional film markets
  - Focus on new growth markets to compensate for market-driven decline in traditional business
- Continued focus on reduction of SG&A costs.
- Target to reduce financial debt to level below 650 million Euro



#### Questions & Answers

